

# Skills. Ecosystem. Cloud.



CUNY Spring 2015



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# Agenda

**1 Skills Gap**

**2 Ecosystem Development**

**3 Cloud Computing**





# THE SKILLS GAP



# An acute shortage of skills threatens our ability to address emerging opportunities and risks

Among organizations worldwide today...

# 1 in 10

has **all the skills it needs** to be successful applying advanced technology\* for business benefit

# 1/4

have **major skill gaps** in mobile, business analytics, and security

# 40%

report a **skills shortage** in the ability to manage information

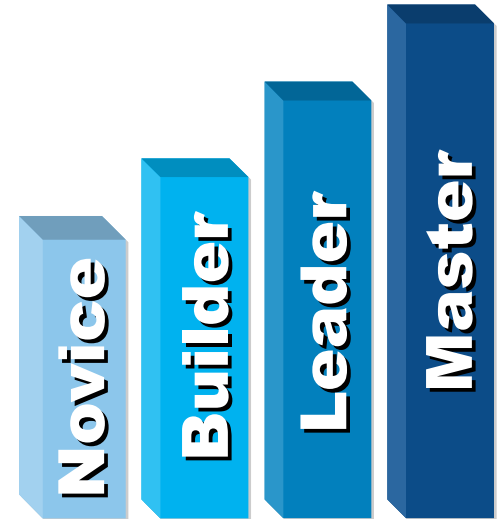
\* Includes business analytics, mobile computing, social business, and cloud computing



# Skills

# 20%

U.S. Department of  
Labor Forecasts\*



**Skills**

**Roles**

**Mastery**

\*More than 20 percent increase in analytics-based jobs between now and 2018.



## Business Tech Trends – *Pacesetters are strategically integrating Cloud, Analytics, Mobile, and Social (CAMS)*



Pacesetting companies:  
partnering, insight-driven,  
integrate CAMS

**2014**

### **Pacesetters**

believe technologies are critical  
to their business success and  
**drive better business  
outcomes**



CAMS technologies: rapidly  
emerging but lack of skills

**2012**



CAMS: the business  
imperative appears

**2011**



# 4.4MILLION data scientists needed by 2015



Gartner finds that by 2015, the demand for data and analytics resources will reach 4.4 million jobs globally, but only one-third of those jobs will be filled. The emerging role of data scientist is meant to fill that skills gap.



# IBM clients consistently mention four key skills they look to hire

## Analytics and Big Data

### *The Business Analyst*

Applies business intelligence, predictive analytics, and other techniques to turn information into business insight

**60%** of enterprises face a shortage of business analytics skills today

### *The Data Scientist*

Combines the skills needed to collect, store, manage, and understand patterns and trends in data

**40%** of enterprises report a skills shortage in ability to manage information

## Information Security

### *The Cyber Security Professional*

Requires a broad portfolio of security skills and systems thinking applied to business priorities

**39%** of organizations adding IT staff plan to hire information security professionals

## Software Engineering & Mobile Dev

### *The Next Generation Software Engineer*

Employs the skills and methodologies needed to keep pace with the rapidly evolving software engineering discipline

**65%** of enterprises face a shortage of mobile development skills today



# The new era is defined by three shifts

*Data is becoming the world's new natural resource, transforming industries and professions.*



**Data** is the new basis of competitive advantage

*The emergence of cloud is transforming IT and business processes into digital services.*



**Cloud** is the path to new business models

*Mobile and social are transforming individual engagement – creating expectations of value in return for personal information.*



**Engagement** requires a systematic approach



# IBM ACADEMIC INITIATIVE





## IBM Academic Initiative

IBM Corporation's skills program focused on partnering with university faculty

### *Our mission*

Partner with academic institutions to better educate millions of students for a smarter planet and more competitive IT workforce



No Charge access to thousands of IBM **software** offerings



No Charge access to **training & course ware** modules



IBM subject matter **experts & volunteer** network



IBM Academic Initiative >

# IBM Academic Initiative

Building skills for a Smarter Planet



- Welcome
- Teaching topics
- Community
- Membership
- Search

## What do you teach?

Whether you are teaching computer science, information technology, business, or marketing courses, IBM offers a wide range of products and solutions that can help you enhance your curriculum and enable your students to develop competitive skills on the latest industry-standard software, systems, and tools.

In addition to our publicly available resources, Academic Initiative members can get full-version software and professionally developed courseware at no charge.

### Explore these topics to find resources for your academic field or discipline

- ▶ [Business analytics](#)
- ▶ [Business process management](#)
- ▶ [Cloud computing](#)
- ▶ [Commerce, marketing, and supply chain](#)
- ▶ [Enterprise computing](#)
- ▶ [Information management](#)
- ▶ [IT service management](#)
- ▶ [Security and information assurance](#)
- ▶ [Social business](#)
- ▶ [Software engineering](#)

### Courseware and software

Looking for a fastpath to courseware and software?

### Become an Academic Initiative member

- ▶ [Discover more about the program \(187KB\)](#)
- [Join now at no charge](#)
- [Sign in to Academic Initiative](#)

### Contact IBM Academic Initiative

- ▶ [Email](#)
- [Get support](#)

### Featured teaching topics

- 

**Business intelligence**  
Demonstrate the importance of making business decisions to drive growth and control costs.
- 

**Big data and NoSQL**  
Cover all aspects of managing the variety, volume, and veracity of information.
- 

**Data protection and access management**  
Teach your students to ensure the security of all types of data.
- 

**Mobile development**  
Help your students learn how to design and develop mobile applications for popular platforms.

### Popular topics

- [Adaptive procurement and optimized supply chain \(including decision optimization\)](#)





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# IBM Narrows Big Data Skills Gap By Partnering With More Than 1,000 Global Universities

From Washington D.C. to the Philippines, IBM Creates Big Data and Analytics Curriculum for Universities Across the Globe; Announces Winners of 2013 Big Data and Analytics Faculty Awards

Select a topic or year

- News release
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- Related resources

ARMONK, N.Y. - 14 Aug 2013: IBM (NYSE: [IBM](#)) today announced that it has added nine new academic collaborations to its more than 1,000 partnerships with universities across the globe, focusing on [Big Data](#) and [analytics](#) – all of which are designed to prepare [students](#) for the 4.4 million jobs that will be created worldwide to support Big Data by 2015. The company also announced more than \$100,000 in awards for Big Data curricula.

As part of [IBM's Academic Initiative](#), the company is launching new curricula focusing on Big Data and analytics with Georgetown University, George Washington University, Rensselaer Polytechnic Institute and the University of Missouri, as well as a new addition to IBM's partnership with Northwestern University. Internationally, IBM is partnering with Dublin City University, Mother Teresa Women's University in India, the National University of Singapore, and the Philippines' Commission on Higher Education to offer data-driven degree programs, coursework and specialization tracks.

As part of today's news, IBM is also announcing the winners of its 2013 Big Data and Analytics [Faculty Awards](#) in which 14 university professors from around the world will receive \$10,000 each for top rated curricula designed to develop the business and technical skills required for data-crunching jobs. The winning proposals include programs focused on computer science/electrical engineering, business administration, economics, strategic management, and math and statistics.

"Leaders in business, education and government must take action to foster a new generation of talent with the technical expertise and unique ideas to make the most of this tsunami of Big Data," said Richard Rodts, Manager of Global Academic Programs, IBM. "To narrow this skills gap, IBM is committed to partnering with universities around the world to provide students with Big Data and analytics curriculum to make an impact in today's data-driven marketplace."

What Big Data skills are most in demand?

IBM is a leader in Big Data and analytics. For more information, visit [ibm.com/bigdata](#).



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Infographic: What Big Data skills are most in demand?

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# IBM Partners with 28 Business Schools and Universities to Help Train Tomorrow's Data Scientists

New programs provide big data and analytics degree seekers with skills that merge business and IT for successful data science careers

### Select a topic or year

↓ News release

↓ Related XML feeds

↓ Contact(s) information

↓ Related resources

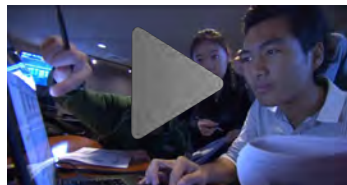
ARMONK, N.Y. - 28 May 2014: IBM (NYSE: [IBM](#)) today announced it is partnering with 28 new business schools and universities to help prepare students for the [4.4 million jobs](#) that will be created worldwide to support [big data](#) by 2015.

### What Big Data skills are most in demand?

Big Data is impacting all industries. What big data skills will professionals in these industries need to achieve their business goals?



## PLAY VIDEO



Working hand in hand with universities and business schools gearing up for the upcoming Fall 2014 semester, IBM is helping expand and launch new curricula providing students with business knowledge and IT skills for data intensive careers. For example, [Case Western Reserve University](#) is offering a new undergraduate program in data science and analytics that will provide a broad range of students with industry-specific skills to capitalize on big data for competitive advantage.

The explosion of big data has rapidly created a global and industry-wide opportunity for job candidates who can uncover insights from data to solve problems and act on findings quickly. Between now and 2022, the U.S. Bureau of Labor Statistics projects a [faster-than-average increase](#) in employment opportunities for computer and information research scientists. Yet, a recent IBM CEO study noted that even though 83 percent of those surveyed see the value of

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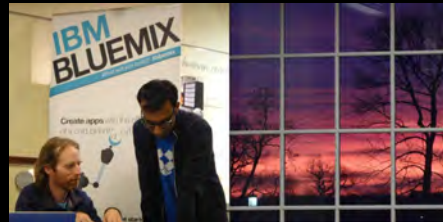


# IBM Sponsoring Hackathons Across The USA

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HackDFW



HackHops @ Johns Hop



TreeHacks Stanford



# IBM Sponsoring Hackathons Across The USA



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Start building for free



PENN APPS



HACK(R)PI;

HACK



MED START



BOILERMAKE



4hacks U Michigan



IBM Bluemix



# Ecosystem Development



# Digital.NYC

Digital.NYC is the official online hub of the New York City tech and startup ecosystem including news, events, startup resources and more.



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- Startups
- Events
- Jobs
- Investors
- Resources
- Courses
- Workspaces
- Incubators
- Videos
- Map

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STARTUPS

163

INVESTORS

3,315

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847

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Mon, Apr 27, 6:30PM  
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Media, Entertainment & Advertising

INVESTOR  
NYDesigns Fellows  
Business Products and Services, Hardware, Maker & Internet of Things, Manufacturing

JOB  
Director, Software Configuration & Build Management

## RESOURCES

IBM Bluemix™  
THE CLOUD PLATFORM FOR THE WORLD'S IDEAS

FEATURED RESOURCE  
**IBM Bluemix**

Leverage IBM's Platform as a Service (PaaS) to develop key apps for your startup. Access services around Big Data, IoT, Mobile, Watson, Business Analytics, NoSQL DBs, and more. Start your journey to success for free.

[Start Building](#)

## NYC

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# IBM Global Entrepreneur Program for Cloud Startups

IBM is now offering more cloud credits to qualified startups than anyone else, period.

IBM Global Entrepreneur enables emerging companies to harness the power of IBM Cloud, as well as connect them into IBM's vast global network of clients, consultants, Innovation Centers, developers, and more.

## The benefits of launching, building, and scaling your business on IBM Cloud



### Widest range of Cloud services

Includes: Platform services, DevOps, virtualized, and hybrid environments



### Connect with enterprise clients

Connect at events like Interconnect and Insight



### Over 40 Innovation Centers worldwide

Extensive global network of local technical expertise



### Cloud credits to eligible startups

Up to \$120K USD: Most cloud credits in the industry



### Go-to-market and mentor advice

Eligible startups get resources and support with IBM Global Entrepreneur



# Cloud: IBM Bluemix





# IBM Bluemix



## IBM Bluemix

### The Digital Innovation Platform

#### BUILD AND RUN APPS YOUR WAY

Based on the open source architecture of Cloud Foundry, Bluemix provides the flexibility to integrate development frameworks, languages and services that suit your needs.

Develop applications using Web IDE and Eclipse – while storing your code directly on Bluemix or GitHub.



#### Open Cloud

Bluemix is based on Cloud Foundry, an open source project, and features additional runtimes and services from the open source community. This makes Bluemix a great place to build and run applications that leverage technology and innovation from the open source developer community.



#### Flexibility and Choice

Bluemix not only offers developers a broad range of IBM, third-party and open source APIs and services, but it integrates with many of the developer tools you already use today.



#### Focus on the Code

By abstracting lower-level infrastructure components, Bluemix enables you to spend more of your time and talent writing the code that will differentiate your app and drive user adoption and engagement.

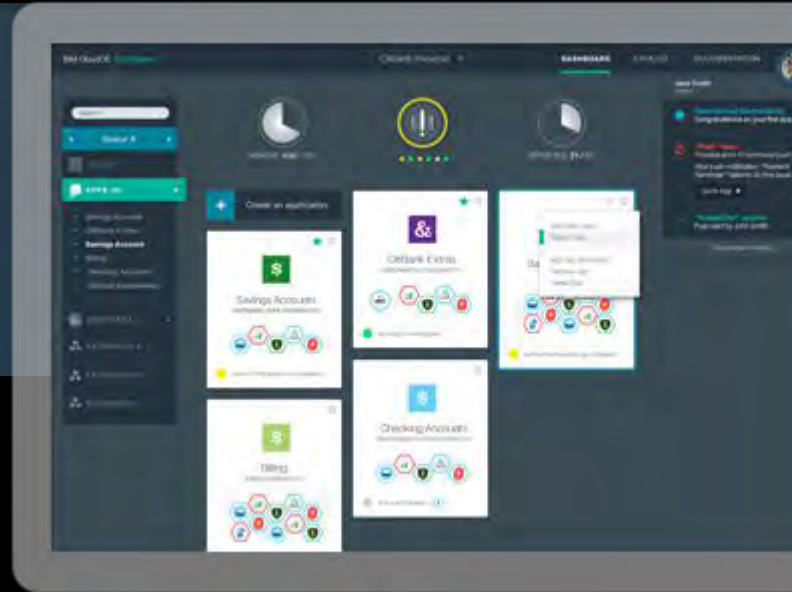
# IBM Bluemix



## IBM Bluemix

The Digital Innovation Platform

GET STARTED FREE



**IBM® Bluemix™ is now open!**

**SIGN UP FOR A FREE TRIAL!**



# IBM Bluemix



Bluemix is an open-standards, cloud-based platform for building, managing, and running apps of all types, such as web, mobile, big data, and smart devices. Capabilities include Java, mobile back-end development, and application monitoring, as well as features from ecosystem partners and open source—all provided as-a-service in the cloud.



[ibm.biz/bluemixnyc](http://ibm.biz/bluemixnyc)



# IBM Bluemix



IBM Bluemix™


- Develop your apps: from concept to live in minutes.
- Scale your app: for your tenth or millionth user.
- Leverage cloud services: for your next big idea.

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A platform where developers can act like kids in a sandbox —  
except this box is enterprise-grade.

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# IBM Bluemix



## Runtimes

Run an app in the language of your choice



Liberty for Java™

IBM



SDK for Node.js™

IBM



Go

Community



PHP

Community



Python

Community



Ruby on Rails

Community



Ruby Sinatra

Community



Bring Your Buildpack

Community

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# IBM Bluemix



## Data Management

### Agile data management

A portfolio of services that power mobile and web-scale applications that support flexible data types with proven data management capabilities.

[Sign up for a free trial](#)

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# IBM Bluemix



## Category

- Watson
- Mobile
- DevOps
- Web and Application
- Integration
- Data Management
- Big Data
- Security
- Business Analytics
- Internet of Things

## Support

- IBM
- Third Party
- Community
- Experimental
- Beta

## Data Management

Agile data management and refinement



Cloudant NoSQL DB

IBM



DataWorks

IBM



Object Storage

IBM BETA



Object Storage (v2)

IBM BETA



SQL Database

IBM



ClearDB MySQL Data...

Third Party



ElephantSQL

Third Party



MongoLab

Third Party



Redis Cloud

Third Party



mongodb

Experimental



mysql

Experimental



postgresql

Experimental



Probabilistic Match

Experimental

## Big Data

Harness the power



BigInsights for Hadoop

IBM



dashDB

IBM



Geospatial Analytics

IBM



IBM Analytics for Hadoop

IBM BETA



IBM Insights for Twitter

IBM BETA



Time Series Database

IBM



## Data Management

Agile data management



Cloudant NoSQL DB

IBM



SQL Database

IBM



ClearDB MySQL Data...

Third Party



ElephantSQL

Third Party



MongoLab

Third Party



Redis Cloud

Third Party



mysql

Community



postgresql

Community

## Big Data

Harness the power



Analytics Warehouse

IBM



Geospatial Analytics

IBM BETA



IBM Analytics for Hadoop

View More



Time Series Database

IBM

## Security

Build security into application design



AppScan Dynamic An...

IBM BETA



AppScan Mobile Analy...

IBM BETA



Single Sign On

IBM BETA

# IBM Bluemix



## Mobile

Quickly get started with your next app



Mobile Application Sec...

IBM



Mobile Data

IBM



MobileQualityAssurance

IBM



Push

IBM



Twilio

Third Party



# IBM Bluemix



## IBM® Watson™ Services for Bluemix™

Rapidly prototype and build cognitive apps in the cloud

[Sign up for free](#)

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# IBM Bluemix



## Watson

Build cognitive apps that help enhance, scale, and accelerate human expertise



AlchemyAPI

IBM



Concept Expansion

IBM BETA



Concept Insights

IBM BETA



Language Identification

IBM BETA



Machine Translation

IBM BETA



Message Resonance

IBM BETA



Personality Insights

IBM



Question and Answer

IBM BETA



Relationship Extraction

IBM BETA



Speech To Text

IBM BETA



Text to Speech

IBM BETA



Tradeoff Analytics

IBM BETA



Visual Recognition

IBM BETA



Cognitive Commerce™

Third Party



Cognitive Graph

Third Party



Cognitive Insights™

Third Party

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# Computer Science / Software Engineering Topics

## IBM Bluemix Services Alignment

### Key Skills Areas

Programming; Python, Ruby,  
JavaScript, HTML & CSS

Database: No SQL, SQL

Algorithms

Mobile Development

Security

### Key Services on IBM Bluemix



# Computer Science / Software Engineering Topics

## IBM Bluemix Services Alignment

### Key Skills Areas

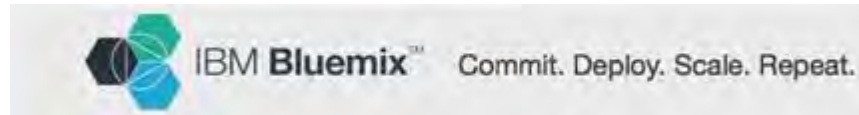
Programming; Python, Ruby,  
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Database: No SQL, SQL

Algorithms

Mobile Development

Security



# Computer Science / Software Engineering Topics

## IBM Bluemix Services Alignment

### Key Skills Areas

Programming; Python, Ruby, JavaScript, HTML & CSS



**Boiler Plates, Runtimes**

Database: No SQL, SQL



**Database Management**

Algorithms



**Watson / Cognitive Services**

Mobile Development

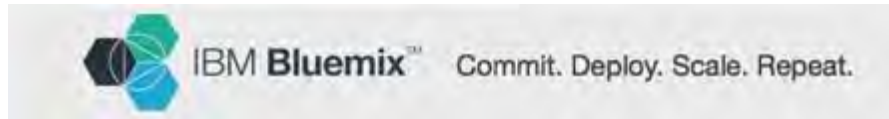


**Mobile Services**

Security



**Security Services**

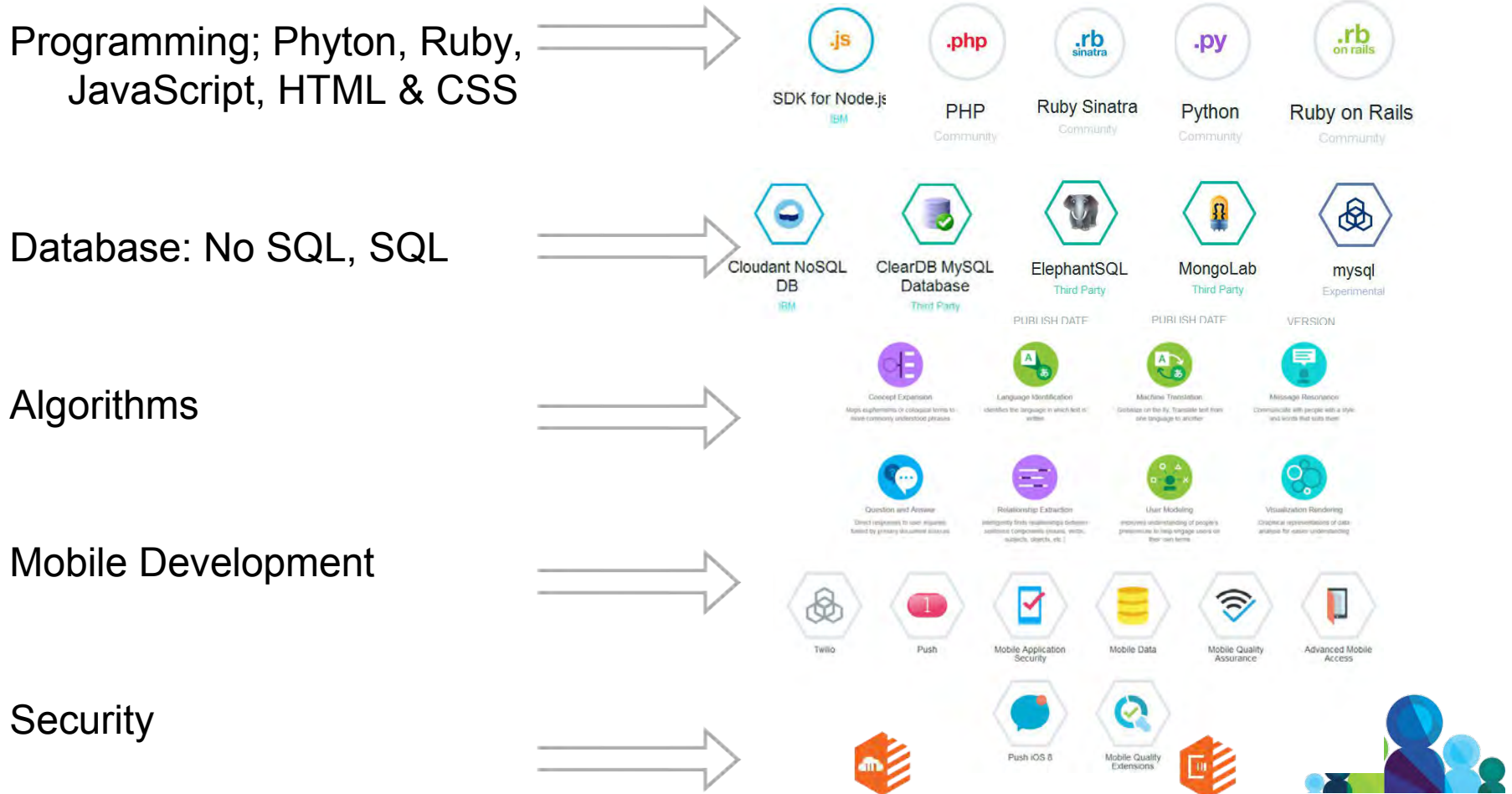


# Computer Science / Software Engineering Topics

## IBM Bluemix Services Alignment

### Key Skills Areas


### Key Services on IBM Bluemix





# IBM Academic Initiative / Cloud Ecosystem

## Next Steps

-  **1 Course / Curriculum Assessment**  
Review course plans / syllabi
- 2 Candidate Technology Alignment**  
Identify candidate technology / capability sets  
Courseware asset recommendations
- 3 Faculty / Instructor Briefing**  
Deliver overview of tools and assets available  
Prioritize focus on candidate assets, Brainstorm session
- 4 Faculty Workshops**  
Hands on experience with the tools for faculty  
Collaborative review of exercises, tutorials
- 5 Co-Sponsored Guest Talks & Student Workshops / Hackathon**  
On premise guest talks, virtual office hours, Hackathons



# THANK YOU



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