Inventors to Founders Overview
Thursday, May 21, 2020

Cyber NYC Inventors to Founders

- **Founded in 2019** as a joint effort between New York City Economic Development Corporation and Columbia Technology Ventures
- **Mission**: source promising cyber and data-privacy technologies and startups from university dorms & labs to build game-changing companies.

Our Partners:

Our Ecosystem

sosa
Global Cyber Center

I2F | Inventors to Founders

CORNELL TECH   NYU
Academic Partnerships

CyberNYC

JVP

FULLSTACK ACADEMY   LaGuardia Community College
Cyber Bootcamp

NYC Mayor's Office of the Chief Technology Officer
Cyber Moonshot Challenge

Daniel.Goetzel@Columbia.edu

Accelerator Overview

Cohorts of 6-10 startups go through a 12- week program where they receive:

Dual curriculum combination of lean launchpad and cyber-specific sessions

Access to 60+ person mentor network with deep cyber experience

Grant funding
+
Investment capital

Connections to the NYC cyber community

Daniel.Goetzel@columbia.edu

Who our startups met…
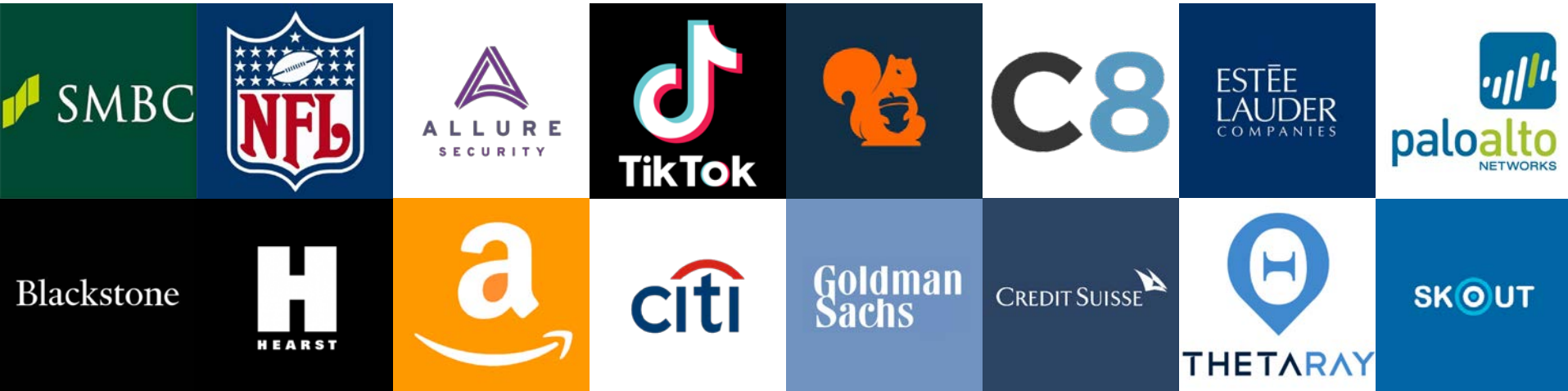
60+
Mentors

5
CISOs

10+
Active Founders

20
Investors

CUNY Involvement

Year 1 Statistics

- 55 applicants
- 7 CUNY applicants
- 1 CUNY team accepted

NC-Hash

- Pre-company formation venture

- Collaboration between Prof. Gennaro and 4 CUNY students

- WSJ profile pre-accelerator launch!

- Substantial progress made over accelerator

U.S.
New York Accelerator Picks First Group of Cybersecurity Startups
New program wants to turn academics with the best ideas into entrepreneurs who develop tech to make the internet safer

From left: David Hadaller, Kieran Duggan, Professor Rosario Gennaro, Ana Timashova, and Jon Tran are pictured at City College of New York. The team developed a tool to help prevent internet users from spreading so-called revenge porn. PHOTO: CAITLIN OCHS FOR WALL STREET JOURNAL

Daniel.Goetzel@Columbia.edu

Startups in Cohort #1

Midoor

HacWare

NEXT PEAK

FeatherDocs

NC-Hash

MDS
DATA SOLUTIONS

Egalito

BrainCeek

Daniel.Goetzel@Columbia.edu

Who Should Join the Accelerator?

Early Stage Cyber Technologies/ Startups

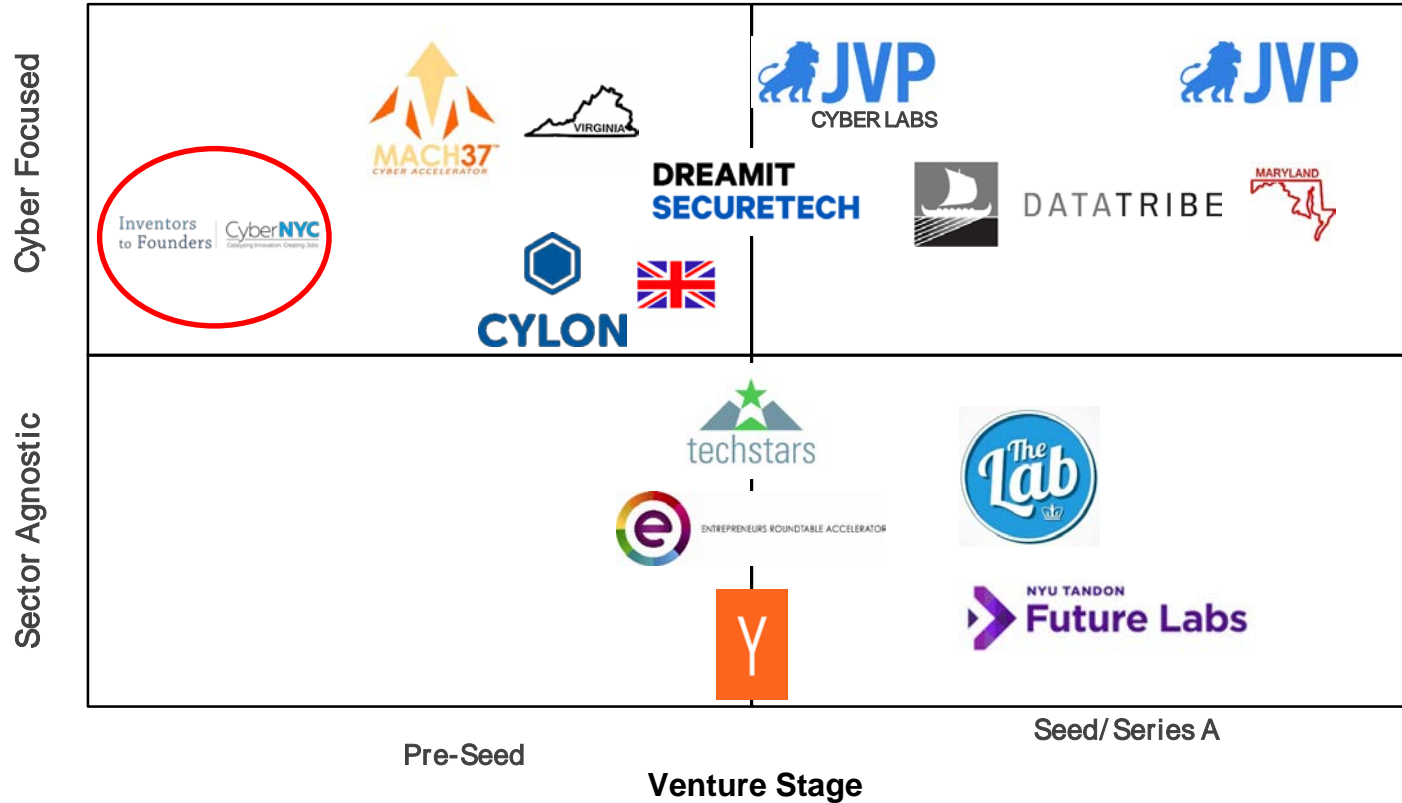From company formation to pre-seed funding, <$100,00 in equity investment

Affiliated with a University or Cyber NYC partner organization

One of the team members must be a faculty, student, fellow, staff member, or alumni at an accredited NYC University or Fullstack
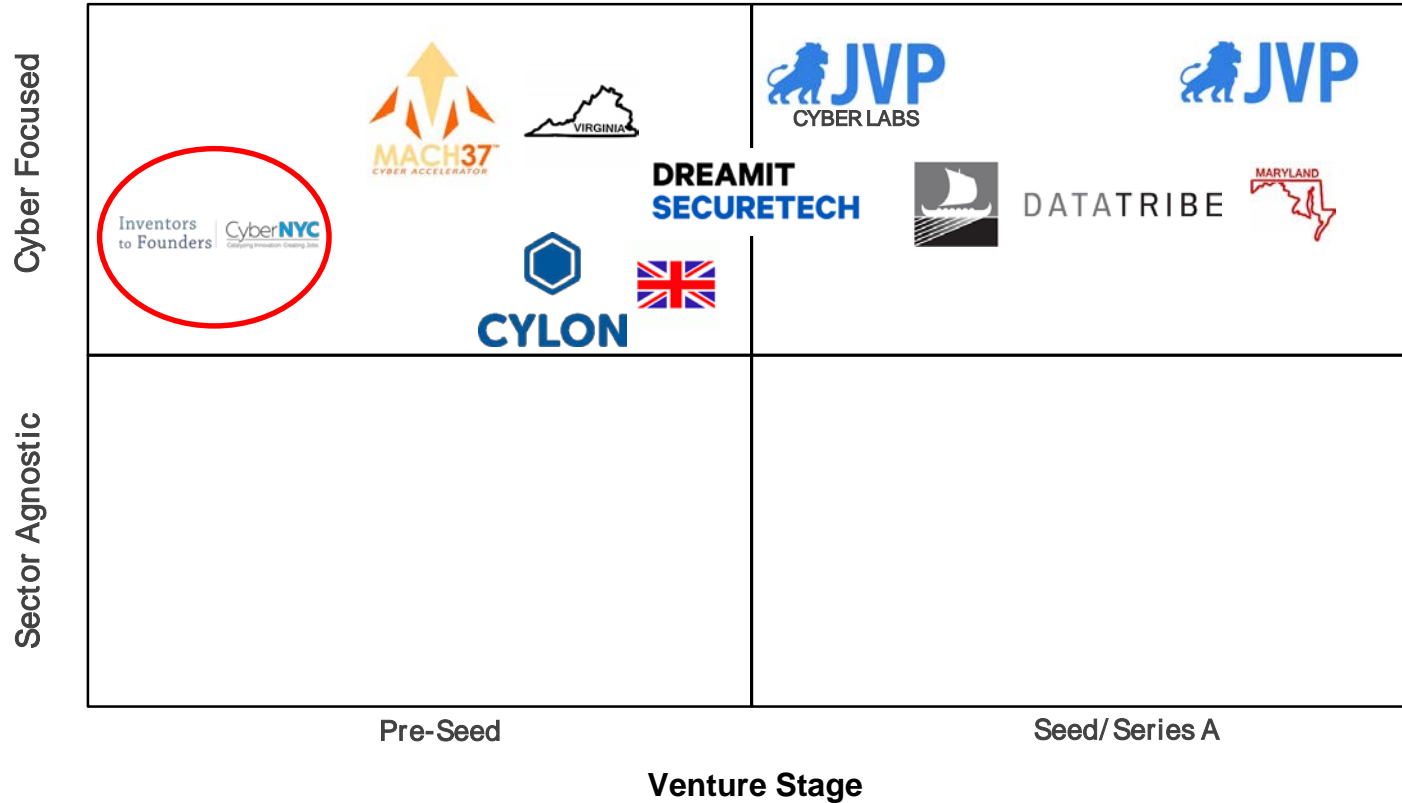
Willing to Commit to:

Up to 10 hours per week during bootcamp, multiple customer interviews, product build, weekly mentor sessions, and periodic evening events
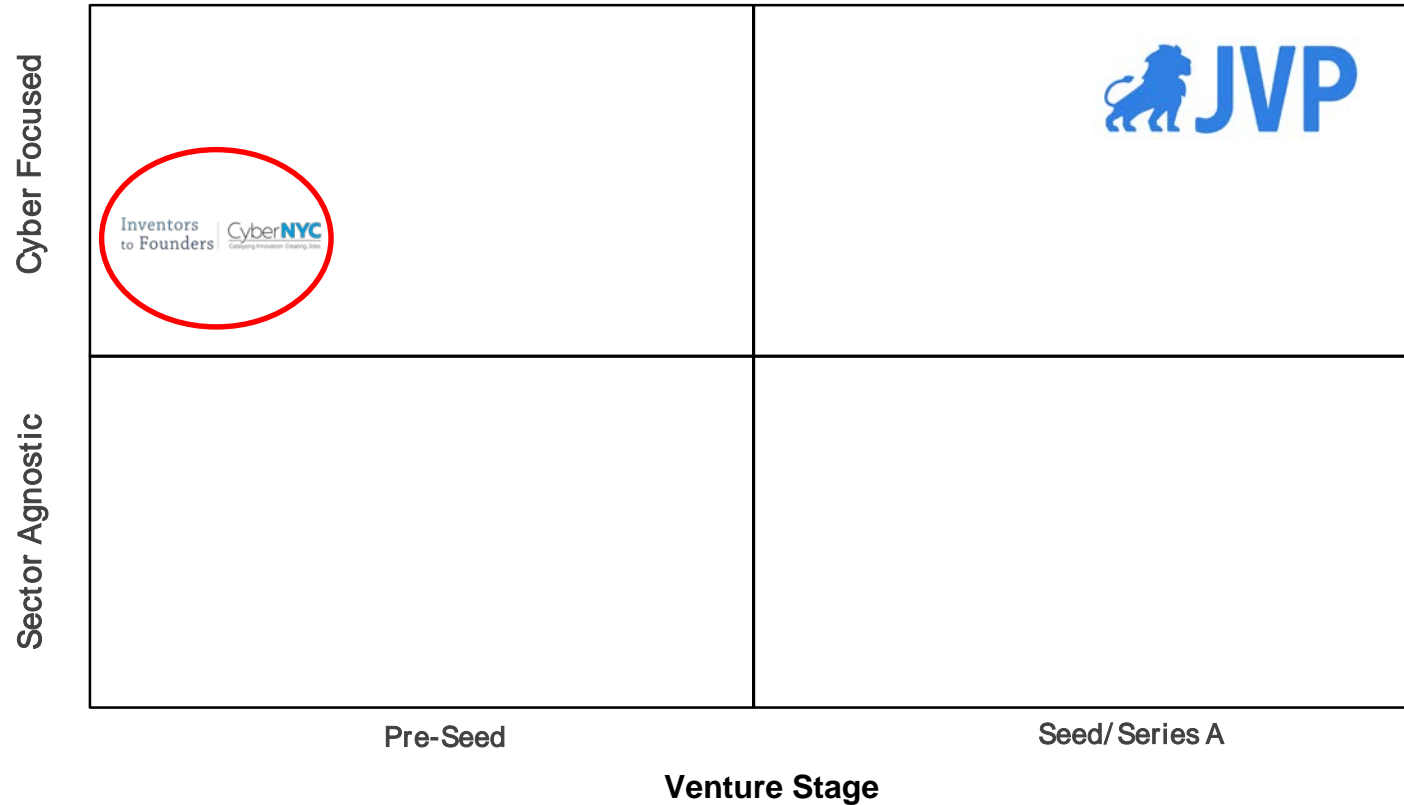
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We Define Cyber Broadly

These technologies fit the description:

I2F Cyber Entrepreneurial Landscape

I2F Entrepreneurial Landscape-Cyber Specific

I2F Cyber Entrepreneurial Landscape-NYC

What is the I2F Accelerator?
Validation Phase

- 12 week bootcamp with dual focused curriculum

- Comprehensive support system to build your company

- Access to an engaged network of top-tier investors, mentors and key players in cyber security

- Non-dilutive funding

Incubation Phase

- Up to 5 months of incubation, includes option to accept equity investment

- Only a subset of validation graduates will be accepted into incubation phase

Daniel.Goetzel@columbia.edu

What We're Looking For In Submissions

Team. What is your team composition and expertise

Technology. What is your technology and what have you done to develop it

Problem. What problem are you solving and what markets are you targeting

Commitment. Can your team commit to the weekly bootcamp sessions and outside work

Daniel.Goetzel@columbia.edu

I2F Program Timeline for 2019-2020 (subject to change)

Sep-Oct	Nov 3	Dec-Jan	Jan-Feb	April	
INFO SESSIONS AT NYC UNIVERSITIES	**APPLICATION DEADLINE**	**COHORT ANNOUNCED**	**BOOTCAMP KICKOFF**	**DEMO DAY**	**INCUBATION PHASE**

evaluation & interviews — weekly bootcamp sessions — beyond

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Our Cohort #1 Partners

Daniel.Goetzel@Columbia.edu

Cyber NYC Student Venture Associates

Opportunity to Work with I2F Team & Our Network of Startups

Responsibilities:
- Support I2F team during cohort selection process
- Market and & investment due diligence
- Accelerator operations
- Support startup teams during accelerator

Timeline:
- Part-time role during fall and spring semesters (November-April)
- Fall (recruitment, cohort selection and market due diligence)
- Spring (accelerator operations, startup team support)

Commitment:
- 10-15 hours a week, stipend provided

To Learn More

Website: https://labtomarket.columbia.edu/cyber-nyc

Medium Page: https://medium.com/@cybernyci2f

Cohort #1 Pitch Videos: https://cybernycinventorstofoundersvirtual.splashthat.com/

Email Daniel.Goetzel@columbia.edu